# SUCCESS GROUP INTERNATIONAL PARTNERNETWORK

# Rebates. Discounts. Profits.

# Maximize your rebates:

Every dollar saved is a dollar added to your net profit. While you will not be penalized (NO FORFEITURES!), to ensure you receive the rebates you've earned, we <u>highly recommend</u> you report your purchases every quarter. You have 40 days after the end of each quarter to report your purchases and it allows us to verify that each Partner has recognized all of your purchases.

<u>Quarter</u>	<u>Dates</u>	Reporting Deadline
First	January 1–March 31	May 10
Second	April 1–June 30	August 10
Third	July 1–September 30	November 10
Fourth	October 1-December 31	February 10

#### How to report for rebates:

The Partner Network is accessible from <u>www.yoursgihub.com</u>. Using Chrome as your browser, click on Partner Network Portal at the top of the dashboard.



After you click on Partner Network Portal, if you do not see this page or receive an error message, confirm that you are using Chrome as your browser. Click the Partner Rebates icon to enter your purchases.



#### Welcome to the SGI Partner Network!

You have an opportunity to be a part of what will become the premier buying group for business owners within the HVAC, Plumbing, Electrical, and Roofing industries. As an independent buying group representing independent contractors, we will concentrate all our attention and efforts to meeting your needs, as well as designing programs tailored to your business.

The greatest strength of the SGI Partner Network is connecting you with premier manufacturers, distributors, and service providers in your trade—and then regardless of your business size, facilitating industry-leading rebates and discounts far greater than those you'll find anywhere e Thank you for allowing us to represent you. We promise to continually strive to improve the SGI Partner Network via new partners, programs, experiences, product training, and much more. It's our goal that we become a tool you utilize to improve your top and bottom lines.

Your SGI Partner Network brings you:

Partner Connections! The SGI Partner Network has aligned itself with the best manufacturers, distributors and service providers, and they are ready to help you. Find out who your Partners are and learn what incredible discounts and rebates they offer. Clic here to be introduced to your next Partner

#### Report Purchases

Partner Rebates! Every dollar saved is a dollar added to your net profit. To ensure you receive the rebates you've earned, we highly recommend you report your purchases every quarter. Now it's easier than ever through your Partner Network Portall Reporting will open for 40 days after the close of each quarter, and it allows us to verify that each Partner has recognized all your purchases. Click here to report your purchases

Partner Payouts! Your Rebate Historyl See how much in rebates you have earned through the SGI Partner Network. Along with seeing your rebate history, you'll be able to see if you have any open discrepancies. Click here to learn more

Partner Education! Stay up-to-date on the latest in Partner news, see tutorials from our Partners, and discover the latest on how to maximize your discounts and rebates. Our video library houses videos and webinars not only from the Partner Network but from our Partners as well. <u>Click here to learn more</u>

# Take a closer look:

This is YOUR reporting portal. You select which partners are included on this list. From the Partner Resource Pages found on the Partner Connections portal, you can identify companies as "Preferred Partners" or complete the Preferred Partner Collection Forms (PPCFs) for any manufacturers selling their products through distribution centers. If you haven't made those identifications yet, you can also "add a new partner" from this page.

lect A Category:		All Categories	
arch Partners:		Search	
rtner	Distributor	Quarter 1 2019	Input Q2 Data
Rheem	6 Gemaire - 8765	\$0.00	\$28,007.93
_	Goodman - 121	\$0.00	\$56,159.65
	Total	l of paid invoices before to	ax —
Amana Amana Amana Amana Amana Amana	• Winsupply - 333	0 Units	5 Un
Smith. Inovation has a name. A.O. Smith		0 Units	5 Un eport units where applicable
Smith.	Winsupply - 333     Ferauson - 222     Rebate Details	0 Units	5 Un
Smith. A.O. Smith	Winsupply - 333     Ferauson - 222	0 Units C Units C Units t include stage or arterly to SGI	5 Un eport units where applicable
Smith. A.O. Smith	Winsupply - 333     Ferouson - 222     Rebate Details     5.6% Rebate (does not     artwork, direct mail, pos     shipping) to be paid qua	0 Units C Units C Units t include stage or arterly to SGI	s eport units where applicable

#### Add a new partner:



Customize your reporting list by adding new partners. Click on the "Add New Partner" button at the bottom of the reporting portal for a list of available partners. Partners who offer special pricing instead of a rebate will not be featured on the list.

### Zoom in:

Available Partners	
+ American Standard	
♣ American Water Heater	
+ Arcoaire	
+ Baker Distributing Company, LLC	
+ Bradford White Water Heaters	

Click to select each partners you use. Even if you only use them periodically, it is wise to add them to the list as a reminder to report.

# **Preferred Partner Collection Forms (PPCF):**

Manufacturers that sell their products through a 3rd party distributor require a PPCF. This form notifies the manufacturer that you are an SGI member and identifies the distributors and account numbers from which you buy their products. Without these forms, the manufactures will not be able to collect your sales data and pay the rebate. Most partners require the PPCF to be on file within the quarter that the purchases are made to qualify for the rebate.

			A.O. 8	Smith		
	Your Company Information Member Id: SGIO					
	* Company	Success Group Internation	al * Address		United States	
lour company	Company Name 2	Company Name 2			Address Line 1	
	* Contact Name	Contact Name			City Michigan	Postal Code
	* Contact Email	Email Address		* Contact Phone	Phone Number	L
	Your Distrib	outor Information			not on the pre- Network to add	
	* Distributor	Name	* Acco	ınt #	* Distributor Con	itact
	Distributor Name		Acct Number		Distributor Contact Name	
/	* City * State		* Contact Email		* Contact Phone	
stributor info	City	State	▼ Conta	ict Email	Cont	act Phone
dd more	+ Add Distribu	Made an error? utor			bmitting.	Remove
		* Your Name	Type Name		4	
		* Your Title	Type Title			
Done!	🖺 Submit	× Cancel				

# Helpful hints:

To more efficiently collect your totals, contact your local rep and ask that they provide you with your quarterly totals or keep a spreadsheet to track your qualifying purchases as you receive the invoices throughout the quarter.

	А	В	C	D	E	F	G	H
1		Goodman	Goodman	Barnett	Bradford White	R.E. Michel	InSinkErator	InSinkErator
2		Local Wholesale	Barnett		R.E. Michel		Local Wholesale	Barnett
3		\$ 909.00	\$ 1,018.00	\$ 67.52	\$ 699.00	\$ 201.36	\$ 89.00	\$ 124.00
4		\$ 2,620.00	\$ 1,113.00	\$ 101.00	\$ 1,125.00	\$ 363.00	\$ 149.00	\$ 101.00
5		\$ 1,119.00	\$ 2,316.00	\$ 1,018.00	\$ 599.00	\$ 699.00	\$ 96.00	\$ 88.00
6			\$ 899.00	\$ 1,113.00	\$ 1,089.00	\$ 1,125.00		\$ 82.00
7			\$ 1,522.00	\$ 2,316.00		\$ 599.00		
8				\$ 426.00		\$ 1,089.00		
9				\$ 899.00		\$ 425.00		
10				\$ 1,522.00				
11								
12 <mark>1</mark>	OTAL	\$ 4,648.00	\$ 6,868.00	\$ 7,462.52	\$ 3,512.00	\$ 4,501.36	\$ 334.00	\$ 395.00

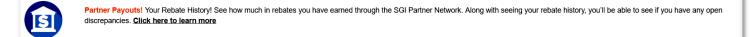
# **Double Dips:**

Look for opportunities to "Double Dip" your rebates. Purchase a participating manufacturer's product through one of our many distribution partners and earn double the rebates—one from the manufacturer and one from the distributor.

Partner	Distributor	Quarter 1 2019	Input Q2 Data
Goodman Air Conditioning & Heating Goodman	<ol> <li>Local Wholesale - 9863</li> </ol>	\$0.00	\$4,648.00
Goodman Air Conditioning & Heating	1 Barnett - 1005873	\$0.00	\$6,868.00
Goodman		Double Dip!	
<b>Barnett</b>	0	\$0.00	\$7,462.52
Barnett		C	

# **Review Your Rebates**

After the rebates have been paid, review your payments by clicking Partner Payouts from the home screen.



# **More Questions?**

Contact your Partner Network Support Team at 866-356-8328 or PartnerNetwork@YourSGI.com. We are here to help!